THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt about the contents of this document or the action you should take, you are recommended to seek your own independent financial advice immediately from your stockbroker, bank manager, solicitor, accountant or other independent financial adviser authorised under the Financial Services and Markets Act 2000. All Shareholders are strongly advised to consult their professional advisers regarding their own tax position.

If you have sold or transferred all your shares in Invesco Asia Trust plc (the "Company"), please send this document and other relevant documents, but not the accompanying personalised Tender Form, immediately to the purchaser or transferee or to the stockbroker, bank or other agent through whom the sale or transfer was effected for transmission to the purchaser or transferee. This document, the Tender Form and other relevant accompanying documents should not, however, be forwarded or transmitted in or into the United States, Canada, Australia, Japan, South Africa or the Republic of Ireland.

Applications under the Tender Offer from Shareholders who hold Shares in certificated form must be made on the accompanying Tender Form which is personal to the Shareholder(s) named thereon. Shareholders who hold their Shares through CREST must apply electronically by sending a TTE instruction.

The Tender Offer is not being made, directly or indirectly, in or into the United States, Canada, Australia, Japan, South Africa or the Republic of Ireland (each a "Restricted Territory"). In particular, Shareholders who are resident in a Restricted Territory should note that this document is being sent for information purposes only. The distribution of this document in jurisdictions other than the UK may be restricted by law and, therefore, persons into whose possession this document comes should inform themselves about and observe any of these restrictions. Any failure to comply with any of those restrictions may constitute a violation of the securities law of any such jurisdiction. The Tender Form is not being and must not be forwarded to or transmitted in or into a Restricted Territory. Any person (including, without limitation, custodians, nominees and trustees) who may have a contractual or legal obligation to forward this document and/or the accompanying documents should read the paragraph entitled 'Restricted Shareholders and other Overseas Shareholders' in Part III of this document before taking any action.

# **INVESCO ASIA TRUST PLC**

(a public limited company incorporated under the laws of England and Wales with registered number 03011768)

# Tender Offer by Investec Bank plc to purchase up to 15 per cent. of the Shares in issue and Notice of General Meeting

Investec Bank plc ("Investec"), which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority in the United Kingdom, is acting for the Company and no-one else in connection with the matters described in this document, and will not be responsible to any other person (subject to the responsibilities and liabilities imposed by Financial Services and Markets Act 2000) for providing the protections afforded to customers of Investec or for providing advice in connection with the matters set out in this document or any transaction or arrangement referred to herein.

Investec Bank plc has given and not withdrawn its written consent to the inclusion of its letter in Part II hereof and to the references to its name in the form and context in which it is included in this document.

The Tender Offer will close at 1.00 p.m. on 1 August 2017 and will only be available to Shareholders on the Register on the Record Date. If you hold Shares in certificated form and wish to tender such Shares, the Tender Form must be completed, signed and witnessed, and returned in accordance with the instructions printed thereon together with the relevant share certificate(s) and/or other document(s) of title as soon as possible and, in any event, so as to be received by post or by hand (during normal business hours only) by the Receiving Agent, Capita Asset Services, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, by no later than 1.00 p.m. on 1 August 2017. A prepaid envelope is enclosed for use in the UK only. The procedure for participating in the Tender Offer is set out in Part III of this document. If you hold Shares in uncertificated form (that is, in CREST) and wish to tender such Shares, you must make your tender electronically through CREST so that the relevant TTE Instruction(s) settle(s) by no later than 1.00 p.m. on 1 August 2017.

The Tender Offer is conditional on approval from Shareholders, which is being sought at the General Meeting of the Company to be held at Invesco Perpetual's offices on the first floor, 43-45 Portman Square, London W1H 6LY on 10 August 2017 at 12.15 p.m. (or such later time following the conclusion or adjournment of the AGM), notice of which is set out at the end of this document. To be valid, the Proxy Form enclosed with Shareholders' copies of this document for use by Shareholders at this meeting, should be completed, signed, and returned in accordance with the instructions printed thereon so as to be received by the Company's registrars at Capita Asset Services, PXS 1, 34 Beckenham Road, Beckenham, Kent BR3 4ZF, as soon as possible and, in any event, by not later than 12.15 p.m. on 8 August 2017.

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#### **EXPECTED TIMETABLE**

2017

Record Date 3 May

Posting of this document, Tender Form and Proxy Form 28 June

Closing Date - latest time and date for receipt of Tender Forms and 1.00 p.m. on 1 August

settlement of TTE Instruction(s)

Result of Tender Offer announced by close of business

on 2 August

Latest time and date for receipt of Proxy Forms for the General Meeting 12.15 p.m. on 8 August

Calculation Date close of business

on 8 August

12.15 p.m. on 10 August<sup>(1)</sup> General Meeting

Tender Price announced by close of business

on 10 August

14 August

Despatch of cheques for Tender Offer consideration in respect of week commencing certificated Shares sold under the Tender Offer and CREST accounts

credited with Tender Offer consideration

Despatch of any balancing certificates in respect of any unsold week commencing certificated Shares and TFE messages in respect of uncertificated Shares 21 August

All references are to London time

Dates and times are indicative only and may be subject to change. Any changes will be notified via a regulatory information service provider of the London Stock Exchange.

If you have any enquiries in relation to the Tender Offer please contact Capita Asset Services on 0371 664 0321. Calls are charged at the standard geographic rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. The helpline is open between 9.00 a.m. - 5.30 p.m., Monday to Friday excluding public holidays in England and Wales. Please note that Capita Asset Services cannot provide any financial, legal or tax advice and calls may be recorded and monitored for security and training purposes.

<sup>(1)</sup> Or as soon thereafter as the Annual General Meeting of the Company convened for the same day has been concluded or adjourned.

#### PART I

#### LETTER FROM THE CHAIRMAN

# **INVESCO ASIA TRUST PLC**

(a public limited company incorporated under the laws of England and Wales with registered number 03011768)

Directors: Registered office:

Carol Ferguson (Chairman)
Owen Jonathan
Tom Maier
Fleur Meijs
James Robinson

Perpetual Park Perpetual Park Drive Henley-on-Thames Oxfordshire RG9 1HH

28 June 2017

Dear Shareholder

#### Tender Offer to purchase up to 15 per cent. of the Shares in issue

#### Introduction

In the Annual Financial Report for the year ended 30 April 2016, the Board considered that it would be in the Shareholders' interests to extend for a further year the arrangement whereby a tender offer would be proposed if the Company's Shares had traded over the year to 30 April 2017 at an average discount of more than 10 per cent. to the NAV per Share (ex income).

It was announced on 2 May 2017 that as the average discount over the year to 30 April 2017 was 10.9 per cent, the Board intended to seek the approval of Shareholders at the time of the next Annual General Meeting of the Company to implement a tender offer.

The purpose of this document is to provide you with details of the proposals, how Shareholders can tender their Shares for purchase if they wish to do so and to set out the reasons why the Directors are recommending that you vote in favour of the Resolution at the General Meeting, notice of which is set out at the end of this document.

Shareholders are not obliged to tender any of their Shares and if they do not wish to participate in the Tender Offer they should not complete or return the accompanying Tender Form.

None of the Directors intends to tender any of their beneficial holdings of Shares.

#### The Tender Offer

#### Terms of the Tender Offer

The Tender Offer is being made by Investec as principal to all Qualifying Shareholders on the basis that all Shares it buys under the Tender Offer will be purchased from it by the Company under its buy-back authority. Full details of the Tender Offer, including the terms and conditions on which it is being made, are set out in Part III of this document (and on the Tender Form for those Shareholders who hold their Shares in certificated form).

The key points of the Tender Offer are as follows:

- the Tender Offer is for up to 15 per cent. of the Company's issued Shares as at the Record Date;
- Qualifying Shareholders on the Register on the Record Date will be able to tender none, some
  or all of their Shares within the overall limit of the Tender Offer. Tenders in excess of a
  Shareholder's Basic Entitlement (being 15 per cent. of their Shares held as at the Record Date)
  will only be accepted to the extent that other Shareholders tender less than their Basic
  Entitlement or do not tender any Shares and will be satisfied on a pro rata basis;
- the Tender Price will be calculated in accordance with paragraph 1.2 of the terms of conditions of the Tender Offer in Part III of this document and, in summary, will be a price per Share which represents 98 per cent. of the latest published unaudited NAV per Share as at the

Calculation Date less the Tender Costs per Share (as deducted from the aggregate Net Asset Value of the Tendered Shares), in each case as calculated by the Company;

- the fixed costs and expenses of the Tender Offer (excluding portfolio realisation costs) are estimated to amount to approximately £90,000. This amount does not include stamp duty or commission payable to Investec (being, respectively, 0.5 per cent. and 0.2 per cent. of the amount equal to the Tender Price multiplied by the number of Tendered Shares). All costs and expenses in relation to the Tender Offer will be borne by Shareholders participating in the Tender Offer:
- the Tender Price will be paid to Shareholders in Sterling and will be effected by the despatch of cheques or the crediting of CREST accounts as appropriate; and
- any Shares tendered as part of the Tender Offer will be cancelled.

The Tender Offer is conditional on the passing of the Resolution set out in the notice of General Meeting at the end of this document and the satisfaction of the other conditions specified in Part III of this document.

#### **Taxation**

Shareholders who sell Shares pursuant to the Tender Offer may, depending on their individual circumstances, incur a liability to taxation. Further information on the UK taxation consequences of the Tender Offer is set out in Part IV of this document.

Shareholders who are in any doubt as to their tax position or who are subject to tax in a jurisdiction other than the UK should consult an appropriate professional adviser.

#### Restricted Shareholders and other Overseas Shareholders

Shareholders with registered or mailing addresses outside the UK, or who are citizens or nationals of, or resident in, a jurisdiction other than the UK should read paragraph 9 of Part III of this document and the relevant provisions of the Tender Form.

#### General Meeting

The Company will require, under CA 2006 and the Listing Rules, the authority from Shareholders to purchase Shares under the Tender Offer. A notice convening a General Meeting of the Company, which is to be held at Invesco Perpetual's offices on the first floor, 43-45 Portman Square, London W1H 6LY on 10 August 2017, is set out at the end of this document. At this General Meeting, the Resolution will be proposed to authorise the Company to make the repurchase of Shares which is necessary to enable the Tender Offer to be implemented. The Resolution will be proposed as a special resolution requiring the approval of 75 per cent. of the votes cast at the General Meeting.

#### **Future discount control provisions**

As noted in the announcement of the Company's Annual Financial Report for the year ended 30 April 2017, the Board has been considering its approach to discount control for future financial periods and has concluded that, beyond the current Tender Offer, the tender offer arrangements that have hitherto been adopted on a year-by-year basis, will not be continued. Nevertheless, the Board remains committed to seeking to control the discount and overall considers it to be desirable that the Company's shares should trade at a price which, on average, represents a discount of less than 10 per cent. to NAV excluding income in normal market conditions. In order to meet this, the Company will utilise the authority sought from shareholders annually at the AGM to buy back shares at its discretion, having regard, amongst other matters, to market conditions and the discounts of comparable investment companies.

#### Action to be taken by Shareholders

#### 1. General Meeting

#### Proxy Form

Whether or not you intend to be present at the General Meeting, you are requested to complete and return the accompanying Proxy Form in accordance with the instructions printed thereon, so as to be received by the Company's registrars at Capita Asset Services, PXS 1, 34 Beckenham Road, Beckenham, Kent BR3 4ZF as soon as possible and, in any event, no later than 12.15 p.m. on

8 August 2017. The completion and return of the Proxy Form will not preclude you from attending the General Meeting and voting in person should you so wish.

#### 2. Tender Offer

The procedure for tendering your Shares depends on whether your Shares are held in certificated or uncertificated form and is summarised below.

#### (a) Shares held in certificated form

Shareholders who hold Shares in certificated form and who wish to tender any or all of their existing holding of Shares should complete and return the Tender Form in accordance with the instructions printed thereon and in Part III of this document. Shareholders who hold their Shares in certificated form should also return their share certificate(s) and/or other documents of title in respect of the Shares tendered. Tender Forms and share certificates must be received as soon as possible but in any event by no later than 1.00 p.m. on 1 August 2017.

#### (b) Shares held in uncertificated form

Shareholders who hold their Shares in uncertificated form (that is, in CREST) will not receive a Tender Form. Those Shareholders holding their Shares in uncertificated form and who wish to tender any or all of their Shares should tender electronically through CREST so that the TTE Instruction settles by no later than 1.00 p.m. on 1 August 2017. Further details of the procedures for tendering and settlement are set out in Part III of this document.

Shareholders who do not wish to tender any Shares under the Tender Offer should take no action, either in relation to the Tender Form or the sending of a TTE Instruction.

Shareholders should note that, once tendered, Shares may not be sold, transferred, charged or otherwise disposed of other than in accordance with the Tender Offer.

Shareholders who are in any doubt as to the contents of this document or as to the action to be taken should immediately consult their stock broker, bank manager, solicitor, accountant or other independent financial adviser authorised under FSMA.

#### Recommendation

As set out above in the Introduction of Part I of the Circular, the Tender Offer is being proposed in accordance with the commitment made by the Board in the Company's Annual Financial Report for the year ended 30 April 2016.

The Board considers that the Tender Offer and the Resolution to be proposed at the General Meeting are in the best interests of the Company and its Shareholders as a whole. Accordingly, the Board unanimously recommends that Shareholders vote in favour of the Resolution to be proposed at the General Meeting.

The Directors intend to vote in favour, or procure the vote in favour, of the Resolution at the General Meeting in respect of their beneficial holdings of Shares which, in aggregate, amount to 141,561 Shares representing approximately 0.17 per cent. of the Company's issued Share capital.

The Directors can make no recommendation to Shareholders in relation to participation in the Tender Offer. Whether or not Shareholders decide to tender any or all of their Shares will depend on, among other things, their own individual circumstances including their tax position.

Yours faithfully

# Carol Ferguson

Chairman

#### PART II

#### LETTER FROM INVESTEC BANK PLC

Investec Bank plc 2 Gresham Street London EC2V 7QP

28 June 2017

Dear Shareholder

#### Tender Offer by Investec to purchase up to 15 per cent. of the Shares in issue

#### Introduction

As explained in the letter from your Chairman in Part I of this document, Qualifying Shareholders of the Company are being given the opportunity to tender their Shares for purchase in the Tender Offer on the basis set out below and in Part III of this document. The purpose of this letter is to set out the principal terms and conditions of the Tender Offer.

Investec hereby invites Qualifying Shareholders on the Register on the Record Date to tender Shares for purchase by Investec for cash at the Tender Price. The Tender Offer is made on the terms and subject to the conditions set out in Part III of this document and, for Shareholders who hold their Shares in certificated form, the Tender Form, such terms and conditions being deemed to be incorporated herein and forming part of the Tender Offer.

Qualifying Shareholders will be entitled to have accepted valid tenders to Investec in respect of their Basic Entitlement under the Tender Offer. In addition, Qualifying Shareholders may tender Shares in excess of their Basic Entitlement but such excess tenders will only be satisfied to the extent that other Shareholders have not tendered all or any part of their Basic Entitlement, as the case may be. In this case, tenders in excess of any Shareholder's Basic Entitlement will be satisfied pro rata in proportion to the excess over such Basic Entitlement, rounded down to the nearest whole number of Shares.

Shareholders are not obliged to tender any Shares. Shareholders who wish to continue their investment in the Company without tendering any Shares should not return their Tender Form or send a TTE Instruction.

Investec is acting for the Company and no one else in connection with the Tender Offer and will not be responsible to anyone other than the Company for providing the protections afforded to clients of Investec nor for providing advice in relation to the Tender Offer or any other matter referred herein. Investec has given and not withdrawn its written consent to the inclusion of the references to its name in the form and context in which it is included in this document.

#### **Procedure for tendering Shares**

Shareholders who wish to tender certificated Shares should complete the Tender Form in accordance with the instructions set out thereon and return the completed Tender Form by post or by hand (during normal business hours only) to the Receiving Agent, Capita Asset Services, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, so as to be received by not later than 1.00 p.m. on 1 August 2017.

Shareholders who hold their Shares in certificated form should also return their share certificate(s) and/or other documents of title in respect of the Shares tendered with their completed Tender Form.

Shareholders who hold their Shares in uncertificated form (that is, in CREST) should arrange for their Shares to be transferred to escrow as described in paragraph 3 of Part III of this document.

Shareholders should note that, once tendered, Shares may not be sold, transferred, charged or otherwise disposed of other than in accordance with the Tender Offer.

Full details of the procedure for tendering Shares are set out in Part III of this document and in the Tender Form.

#### Validity of tenders

Tender Forms and TTE Instructions which are received after the Closing Date or which at that time are incorrectly completed or not accompanied by all relevant documents or instructions may be rejected and returned to Shareholders or their appointed agents, together with any accompanying valid share certificate(s) and/or other document(s) of title.

#### Restricted Shareholders and other Overseas Shareholders

The attention of Restricted Shareholders and Overseas Shareholders is drawn to paragraph 9 of Part III. The Tender Offer is not being made to Shareholders who are resident in, or citizens of, Restricted Territories. Restricted Shareholders are being excluded from the Tender Offer to avoid infringing applicable local laws and regulations relating to the implementation of the Tender Offer. Accordingly, copies of this document, the Tender Form and any related documents are not being and must not be mailed or otherwise distributed in or into Restricted Territories.

It is the responsibility of all Overseas Shareholders to satisfy themselves as to the observance of any legal or regulatory requirements in their jurisdiction, including, without limitation, any relevant requirements in relation to the ability of such holders to participate in the Tender Offer.

#### **Conditions of the Tender Offer**

The Tender Offer is conditional on the satisfaction of the conditions specified in paragraph 2 of Part III of this document.

#### **Termination of Tender Offer**

The Tender Offer may be terminated in the circumstances described in paragraph 7 of Part III of this document.

#### **Settlement**

Subject to the Tender Offer becoming unconditional, payment of the Tender Price due to Shareholders whose tenders under the Tender Offer have been accepted (rounded down to the nearest whole penny) is expected to be effected by the despatch of cheque(s) or the crediting of CREST accounts (as appropriate) in the week commencing 14 August 2017.

#### **Further Information**

Your attention is drawn to the information contained in the rest of this document including, in particular, the terms and conditions of the Tender Offer in Part III of this document.

Yours faithfully

Jeremy Ellis *Director*For and on behalf of **Investec Bank plc** 

#### PART III

#### TERMS AND CONDITIONS OF THE TENDER OFFER

#### 1. Tenders

- 1.1 All Qualifying Shareholders on the Register on the Record Date may tender Shares (up to the number of Shares registered in their name on the Record Date) for purchase by Investec, as principal, on the terms and subject to the conditions set out in this document and (for holders of certificated Shares) the Tender Form (which, together with this document, constitute the "Tender Offer"). Shareholders are not obliged to tender any Shares.
- 1.2 The Tender Offer is made at the Tender Price, which will be calculated as follows:
  - 1.2.1 the Company will calculate the unaudited Net Asset Value per Share as at the Calculation Date. Such Net Asset Value per Share shall be calculated before taking account of the Tender Costs and, to the extent that any such costs and expenses have already been paid or accrued, the amount thereof shall be added back into the Net Asset Value:
  - 1.2.2 the resulting Net Asset Value per Share, calculated in accordance with paragraph 1.2.1 above, shall be multiplied by the number of Shares to be purchased by Investec pursuant to the Tender Offer (the "Tendered Shares") to produce the aggregate Net Asset Value of the Tendered Shares and the Tender Costs will be deducted therefrom to produce the "Formula Asset Value";
  - 1.2.3 a 2 per cent. discount shall then be applied to the Formula Asset Value of the Tendered Shares (calculated in accordance with paragraph 1.2.2 above). The resulting sum will then be divided by the total number of Tendered Shares to four decimal places with 0.00005 pence being rounded down;
  - 1.2.4 the Tender Price per Tendered Share will be the amount resulting from the application of paragraphs 1.2.1, 1.2.2 and 1.2.3 above and expressed to four decimal places with 0.00005 pence being rounded down; and
  - 1.2.5 except as otherwise stated above, all assets and liabilities of the Company will be taken into account in accordance with the accounting policies of the Company outlined in its audited accounts for the year ended 30 April 2017 save that the amount of any dividends declared but not yet paid will be included as a liability in the calculation of the Net Asset Value.
- 1.3 The consideration for each tendered Share acquired by Investec pursuant to the Tender Offer will be paid in accordance with the settlement procedures set out in paragraph 4 of this Part III.
- 1.4 Upon the Tender Offer becoming unconditional and unless the Tender Offer cannot be completed or has been terminated in accordance with the provisions of sub-paragraph 2.2 or paragraph 7 of this Part III, Investec will accept the tenders of Shareholders validly made in accordance with this Part III, subject as mentioned below, on the following basis:
  - 1.4.1 each Shareholder (other than Restricted Shareholders) will be entitled to sell to Investec a number of Shares up to their Basic Entitlement;
  - 1.4.2 each Shareholder will also be entitled to tender Shares in excess of their Basic Entitlement and, to the extent that other Shareholders do not tender Shares at all or tender Shares in respect of less than the whole of their Basic Entitlement, excess tenders will be satisfied pro rata in proportion to the number of Shares tendered in excess of the Basic Entitlement, rounded down to the nearest whole number of Shares;
  - 1.4.3 the Basic Entitlement will apply to each registered Qualifying Shareholder. Shareholders who hold Shares for multiple beneficial owners may decide the allocation between such beneficiaries in their own discretion.
- 1.5 The Tender Offer will close on the Closing Date unless Investec extends the period for tendering under the Tender Offer (with the prior written consent of the Company), in which

case a new closing date will be given. Investec reserves the right, subject to applicable legal and regulatory requirements, and with the prior written consent of the Company, to amend the expected timetable shown on page 3 of this document, which may include extending the period for tendering under the Tender Offer. Any material change to the expected timetable will be notified to Shareholders by way of an announcement through a regulatory information service provider of the London Stock Exchange. Any such changes will comply with all applicable legal and regulatory requirements, including, but not limited to, the duration of any extensions.

#### 2. Conditions

- 2.1 The Tender Offer is conditional on the following conditions (together the "**Conditions**") being satisfied:
  - 2.1.1 the passing of the Resolution contained in the notice of General Meeting set out at the end of this document by not later than 30 Business Days after the date of the General Meeting;
  - 2.1.2 Valid tenders being received in respect of at least 3 per cent. of the Company's issued share capital (excluding treasury shares) by the Closing Date;
  - 2.1.3 Investec being satisfied that the Company has available to it sufficient profits available for distribution (as defined in section 830(2) of CA 2006) to effect the purchase of all the Tendered Shares in accordance with the terms of the Repurchase Agreement;
  - 2.1.4 Investec being satisfied that the Receiving Agent has received cleared funds equal to the Aggregate Purchase Price, on the Business Day immediately before the purchase date, being the date at which the Tendered Shares are sold by Investec and re-purchased by the Company immediately after the Tender Offer becomes unconditional and the Shares have been purchased pursuant to the Tender Offer by Investec, (provided that Investec may in its sole discretion agree in writing to extend the time for fulfilment of this condition 2.1.4); and
  - 2.1.5 the Tender Offer not having been terminated in accordance with paragraph 7 of this Part III prior to the fulfilment of the conditions referred to in sub-paragraphs 2.1.1 to 2.1.4 of this Part III.

The condition set out in paragraph 2.1.5 above may be waived by Investec in its sole discretion. The other conditions set out above may not be waived by Investec.

2.2 Invested will not purchase (or enter into any commitment or contract to purchase) Shares pursuant to the Tender Offer unless the Conditions have been satisfied (or, where applicable, waived). If the Conditions are not satisfied (or where applicable waived) by close of business on the day which is 60 days after 10 August 2017, the Tender Offer, if not completed, will lapse.

#### 3. **Procedure for tendering Shares**

There are different procedures for tendering Shares depending on whether your Shares are held in certificated or uncertificated form.

If you hold Shares in certificated form, you may only tender such Shares by completing and returning the Tender Form in accordance with the procedure set out in paragraph 3.1 of this Part III. Additional Tender Forms are available from Capita Asset Services by telephone on the number stated below. The share certificates(s) should be returned with the relevant Tender Form.

If you hold Shares in uncertificated form (that is, in CREST), you must tender such Shares by TTE Instruction in accordance with the procedure set out in paragraph 3.2 of this Part III and, if those Shares are held under different designations, you should send a separate TTE Instruction for each designation.

If you have any enquiries in relation to the Tender Offer please contact Capita Asset Services on 0371 664 0321. Calls are charged at the standard geographic rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. The helpline is open between 9.00 a.m. – 5.30 p.m., Monday to Friday excluding public holidays in England and Wales. Please note that Capita Asset Services cannot provide any financial, legal or tax advice and calls may be recorded and monitored for security and training purposes.

# You are reminded that, if you are a CREST Sponsored Member, you should contact your CREST Sponsor before taking any action.

#### 3.1 Shares held in certificated form (that is, not in CREST)

#### 3.1.1 Procedure for tendering Shares held in certificated form

To tender your Shares held in certificated form you must complete, sign and have witnessed the Tender Form.

The completed, signed and witnessed Tender Form should be sent either by post in the accompanying reply-paid envelope (for use in the UK only) along with the relevant share certificate(s) or other documents of title or by hand during normal business hours only to the Receiving Agent, Capita Asset Services, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU as soon as possible and, in any event, so as to be received by no later than 1.00 p.m. on 1 August 2017. Investec shall be entitled (in its sole discretion) to accept late Tender Forms. No acknowledgement of receipt of documents will be given. Any Tender Form received in an envelope postmarked from a Restricted Territory or otherwise appearing to Investec or its agents to have been sent from any Restricted Territory may be rejected as an invalid tender. Further provisions relating to Restricted Shareholders are contained in paragraph 9 below.

The completed and signed Tender Form should be accompanied by the relevant share certificate and/or other documents of title.

If your share certificate(s) and/or other documents of title are not readily available (for example, if they are with your stockbroker, bank or other agent) or are lost, the Tender Form should nevertheless be completed, signed and returned as described above so as to be received by Capita Asset Services by not later than 1.00 p.m. on 1 August 2017 together with any valid share certificate(s) and/or documents of title you may have available, accompanied by a letter of explanation stating that the (remaining) share certificate(s) and/or other document(s) of title will be forwarded as soon as possible thereafter and, in any event, by no later than 1.00 p.m. on 1 August 2017.

The Receiving Agent will effect such procedures as are required to transfer your Shares to Investec under the Tender Offer. If you have lost your share certificate(s) and/or other document(s) of title, you should write to the Company's registrars, Capita Asset Services, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, for a letter of indemnity in respect of the lost share certificate(s) which, when completed in accordance with the instructions given, should be returned to the Receiving Agent, Capita Asset Services, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU so as to be received by no later than 1.00 p.m. on 1 August 2017.

By signing the Tender Form, Shareholders will be deemed to have instructed Investec to issue a contract note to the Receiving Agent on behalf of such Shareholder and to remit the cash consideration to the Receiving Agent with instructions that such consideration be remitted in accordance with the instructions set out in the Tender Form.

#### 3.1.2 Validity of Tender Form

Notwithstanding the powers in paragraph 8.17 of this Part III, Investec reserves the right to treat as valid only Tender Forms which are received entirely in order by 1.00 p.m. on 1 August 2017 and which are accompanied by the relevant share certificate(s) and/or other document(s) of title, or a satisfactory indemnity in lieu thereof, in respect of the entire number of Shares tendered. The Record Date for the Tender Offer is 3 May 2017.

Notwithstanding the completion of a valid Tender Form, the Tender Offer may be suspended, terminated or may lapse in accordance with the Terms and Conditions set out in this Part III.

Investec shall be entitled (in its sole discretion) to accept Tender Forms which are received after 1.00 p.m. on 1 August 2017. The decision of Investec as to which Shares have been validly tendered shall be conclusive and binding on all Shareholders who participate in the Tender Offer.

#### 3.2 Shares held in uncertificated form (that is, in CREST)

#### 3.2.1 Procedure for tendering Shares held in uncertificated form

If the Shares which you wish to tender are held in uncertificated form, you should take (or procure to be taken) the action set out below to transfer (by means of a TTE Instruction) the number of Shares which you wish to tender under the Tender Offer to an escrow balance, specifying Capita Asset Services (in its capacity as a CREST receiving agent under its Participant ID and Member Account IDs referred to below) as the Escrow Agent, as soon as possible and, in any event, so that the transfer to escrow settles by not later than 1.00 p.m. on 1 August 2017. Investec shall be entitled (in its sole discretion) to accept late transfers to escrow.

If you are a CREST Sponsored Member, you should refer to your CREST Sponsor before taking any action. Your CREST Sponsor will be able to confirm details of your Participant ID and the Member Account ID under which your Shares are held. In addition, only your CREST Sponsor will be able to send the TTE Instruction to Euroclear in relation to the Shares which you wish to tender. You should send (or, if you are a CREST Sponsored Member, procure that your CREST Sponsor sends) a TTE Instruction to Euroclear, which must be properly authenticated in accordance with Euroclear's specifications and which must contain, in addition to other information that is required for the TTE Instruction to settle in CREST, the details set out below.

After settlement of the TTE Instruction, you will not be able to access the Shares concerned in CREST for any transaction or for charging purposes, notwithstanding that they will be held by Capita Asset Services as Escrow Agent until completion or lapsing of the Tender Offer. If the Tender Offer becomes unconditional, Capita Asset Services will transfer the Shares which are accepted for purchase by Investec to itself.

You are recommended to refer to the CREST manual published by Euroclear for further information on the CREST procedures outlined above. You should note that Euroclear does not make available special procedures in CREST for any particular corporate action. Normal system timings and limitations will, therefore, apply in connection with a TTE Instruction and its settlement. You should ensure that all necessary action is taken by you (or by your CREST Sponsor) to enable a TTE Instruction relating to your Shares to settle prior to 1.00 p.m. on 1 August 2017. In this connection, you are referred in particular to those sections of the CREST manual concerning practical limitations of the CREST system and timings. Investec shall be entitled (in its sole discretion) to accept late TTE Instructions to settle.

# 3.2.2 To accept the Tender Offer in respect of your Shares held in uncertificated form

To accept the Tender Offer in respect of Shares held in uncertificated form, you should send (or, if you are a CREST Sponsored Member, procure that your CREST Sponsor sends) to Euroclear a TTE Instruction in relation to such Shares.

A TTE Instruction to Euroclear must be properly authenticated in accordance with Euroclear's specifications for transfers to escrow and must contain, in addition to the other information that is required for a TTE Instruction to settle in CREST, the following details:

- the ISIN number of the Shares this is GB0004535307;
- the number of Shares to be transferred to an escrow balance this may be equal
  to, more or less than your Basic Entitlement but tenders in excess of your Basic
  Entitlement will only be satisfied to the extent that other Shareholders have not
  tendered all or part of their Basic Entitlement and will be satisfied on a pro rata
  basis;
- your Member Account ID;
- your Participant ID;
- the Participant ID of the Escrow Agent, in its capacity as a CREST receiving agent
   this is RA10;

- the Member Account ID of the escrow agent for the Tender Offer this is 29196INV;
- the corporate action number for the Tender Offer this is allocated by Euroclear and can be found by viewing the relevant corporate action details in CREST;
- the intended settlement date for the transfer to escrow this should be as soon as possible and, in any event, by no later than 1.00 p.m. on 1 August 2017;
- the standard TTE instruction of priority 80; and
- a contact name and telephone number to be inserted in the shared note field.

An appropriate announcement will be made if any of the details contained in this sub-paragraph 3.2.2 are altered.

3.2.3 Deposits of Shares into, and withdrawals of Shares from, CREST

Normal CREST procedures (including timings) apply in relation to any Shares that are, or are to be, converted from uncertificated to certificated form, or from certificated to uncertificated form, during the course of the Tender Offer (whether such conversion arises as a result of a transfer of Shares or otherwise). Shareholders who are proposing to convert any such Shares are recommended to ensure that the conversion procedures are implemented in sufficient time to enable the person holding or acquiring the Shares as a result of the conversion to take all necessary steps in connection with such person's participation in the Tender Offer (in particular, as regards delivery of any share certificate(s) and/or other document(s) of title or transfers to an escrow balance as described above) prior to 1.00 p.m. on 1 August 2017.

#### 4. **Settlement**

- 4.1 Settlement of the consideration to which any Shareholder is entitled pursuant to valid tenders accepted by Investec (which will be rounded down to the nearest whole penny) will be effected by the despatch of cheques or the crediting of CREST accounts (as applicable).
  - 4.1.1 Shares held in certificated form (that is, not in CREST)

Where an accepted tender relates to Shares held in certificated form, cheques for the consideration due will be despatched during the week commencing 14 August 2017 by first class post to the person or agent whose name and address is set out in Box 1A (or, if relevant, Box 5A or 5B) of the Tender Form or, if it is set out, to the registered address of the tendering Shareholder or, in the case of joint holders, the address of the first named. All cash payments will be made in Sterling by cheque drawn on a branch of a UK clearing bank.

4.1.2 Shares held in uncertificated form (that is, in CREST)

Where an accepted tender relates to Shares held in uncertificated form, settlement of the consideration due will be paid by means of CREST by the Receiving Agent procuring the creation of a CREST payment in favour of the tendering Shareholder's payment bank in accordance with the CREST payment arrangements.

- 4.2 If only part of a holding of Shares is sold pursuant to the Tender Offer or if, because of scaling back, any Shares tendered in excess of the Basic Entitlement are not purchased pursuant to the terms of the Tender:
  - 4.2.1 where the Shares are held in certificated form, the Shareholder will be entitled to receive a certificate in respect of the balance of the remaining Shares; or
  - 4.2.2 where the Shares are held in uncertificated form (that is, in CREST), the unsold Shares will be transferred by the Escrow Agent by means of a TFE Instruction to the original available balance from which those Shares came.

#### 5. Tenders by means of a Tender Form – representations and warranties

- 5.1 Each Shareholder by whom, or on whose behalf, a Tender Form is executed in respect of certificated Shares hereby irrevocably undertakes, represents, warrants and agrees to and with Investec (so as to bind him, his personal representatives, heirs, successors and assigns) that:
  - 5.1.1 the execution of the Tender Form shall constitute an offer to sell to Investec such Basic Entitlement or, if relevant, the number of Shares inserted, or deemed to be inserted, in Box 3 of the Tender Form, in each case, on and subject to the terms and conditions set out or referred to in this document and the Tender Form and that, once lodged, such offer shall be irrevocable;
  - 5.1.2 such Shareholder has full power and authority to tender, sell, assign or transfer the Shares in respect of which such offer is accepted (together with all rights attaching thereto) and, when the same are purchased by Investec, Investec will acquire such Shares with full title guarantee, fully paid and free from all liens, charges, encumbrances, equitable interests, rights of pre-emption or other third party rights of any nature and together with all rights attaching thereto on or after the Closing Date including the right to receive all dividends and other distributions declared paid or made after that date and that such representation shall be deemed to be repeated at the time Investec purchases such Shares;
  - 5.1.3 the execution of the Tender Form will, subject to the Tender Offer becoming unconditional, constitute the irrevocable appointment of any director or officer of Investec as such Shareholder's attorney and/or agent (the "attorney"), and an irrevocable instruction and authority to the attorney to complete and execute all or any instruments of transfer and/or other documents at the attorney's discretion in relation to the Shares referred to in paragraph 5.1.1 of this Part III in favour of Investec or such other person or persons as Investec may direct and to deliver such instrument(s) of transfer and/or other documents at the discretion of the attorney, together with the share certificate(s) and/or other document(s) of title relating to such Shares, for registration within six months of the Tender Offer becoming unconditional and to do all such other acts and things as may, in the opinion of such attorney, be necessary or expedient for the purpose of, or in connection with, the Tender Offer and to vest in Investec or its nominee(s) or such other person(s) as Investec may direct such Shares;
  - 5.1.4 such Shareholder will ratify and confirm each and every act or thing which may be done or effected by Investec or any of its directors, officers or any person nominated by Investec in the proper exercise of its or his or her respective powers and/or authorities hereunder (including any attorney);
  - 5.1.5 in respect of the relevant Shares, such Shareholder will deliver to the Receiving Agent their share certificate(s) and/or other document(s) of title in respect of the Shares referred to in paragraph 5.1.1 of this Part III, or an indemnity acceptable to Investec in lieu thereof, or will procure the delivery of such document(s) to such person as soon as possible thereafter and, in any event, not later than the Closing Date;
  - 5.1.6 such Shareholder shall do all such acts and things as shall be necessary or expedient and execute any additional documents deemed by Investec to be desirable, in each case to complete the purchase of the Shares and/or to perfect any of the authorities expressed to be given hereunder;
  - 5.1.7 such Shareholder has not received or sent copies or originals of the Tender Form or any related documents to any Restricted Territory and has not otherwise utilised in connection with the Tender Offer, directly or indirectly, the mails or any means or instrumentality (including, without limitation, facsimile, transmission, telex and telephone) of interstate or foreign commerce, or of any facility of a national securities exchange, of any Restricted Territory, that the Tender Form has not been mailed or otherwise sent in, into or from any Restricted Territory and that such Shareholder is not accepting the Tender Offer from any Restricted Territory;
  - 5.1.8 if such Shareholder is an Overseas Shareholder: (a) it is not resident or located in any Restricted Territory or in any territory in which it is unlawful to make or accept the Tender Offer or to use the Tender Form in any manner in which the person has used or will use

- it; (b) it has fully observed any applicable legal and regulatory requirements of the territory in which such Overseas Shareholder is resident or located; and (c) the invitation under the Tender Offer may be made to such Overseas Shareholder under the laws of the relevant jurisdiction;
- 5.1.9 the provisions of the Tender Form shall be deemed to be incorporated into the terms and conditions of the Tender Offer;
- 5.1.10 the despatch of a cheque in respect of the Tender Price to such Shareholder at his registered address or such other address as is specified in the Tender Form will constitute a complete discharge by Investec of its obligations to make such payment to such Shareholder;
- 5.1.11 the execution of the Tender Form constitutes a warranty by such Shareholder that the information given by or on behalf of the Shareholder in the Tender Form will be true in all respects at the time Investec purchases the Shares referred to in paragraph 5.1.1 of this Part III as if it had been given afresh at such time and shall not be extinguished by such purchase;
- 5.1.12 on execution, the Tender Form takes effect as a deed;
- 5.1.13 the execution of the Tender Form constitutes such Shareholder's submission to the exclusive jurisdiction of the courts of England in relation to all matters arising out of or in connection with the Tender Offer and/or the Tender Form; and
- 5.1.14 if the appointment of an agent provision under sub-paragraph 5.1.3 of this Part III shall be unenforceable or invalid or shall not operate so as to afford any director or officer of Investec or the Receiving Agent the benefit or authority expressed to be given therein, the Shareholder shall with all practicable speed do all such acts and things and execute all such documents that may be required to enable Investec or the Receiving Agent to secure the full benefits of sub-paragraph 5.1.3 of this Part III.
- 5.2 A reference in this paragraph 5 to a Shareholder includes a reference to the person or persons executing the Tender Form and, in the event of more than one person executing a Tender Form, the provisions of this paragraph will apply to them jointly and to each of them.

#### 6. Tenders through CREST – Representations and warranties

Each Shareholder by whom, or on whose behalf, a tender through CREST is made in respect of uncertificated Shares, hereby irrevocably undertakes, represents, warrants and agrees to and with Investec (so as to bind him, his personal representatives, heirs, successors and assigns) that:

- 6.1 the input of the TTE Instruction shall constitute an offer to sell to Investec such number of Shares as is specified in the TTE Instruction, in each case, on and subject to the terms and conditions set out or referred to in this document and that once the TTE Instruction has settled, such tender shall be irrevocable;
- 6.2 such Shareholder has full power and authority to tender, sell, assign or transfer the Shares in respect of which such offer is accepted (together with all rights attaching thereto) and, when the same are purchased by Investec, Investec will acquire such Shares with full title guarantee, fully paid and free from all liens, charges, encumbrances, equitable interests, rights of pre-emption or other third party rights of any nature and together with all rights attaching thereto, on or after the Closing Date including the right to receive all dividends and other distributions declared, paid or made after that date and that such representation shall be deemed repeated at the time Investec purchases such Shares;
- 6.3 the input of the TTE Instruction will, subject to the Tender Offer becoming unconditional, constitute the irrevocable appointment of the Receiving Agent as the Escrow Agent for the Tender Offer and an irrevocable instruction and authority to the Escrow Agent: (i) subject to the Tender Offer becoming unconditional, to transfer to itself by means of CREST and then to transfer to Investec (or to such person or persons as Investec may direct) by means of CREST all of the Relevant Shares (as defined below) in respect of which the Tender Offer is accepted but not exceeding the number of Shares which have been tendered pursuant to the Tender Offer); and (ii) if the Tender Offer does not become unconditional and lapses, or there are Shares which have not been successfully tendered under the Tender Offer, to give instructions to Euroclear, as promptly as practicable after the lapsing of the Tender Offer, to transfer the

Relevant Shares to the original available balances from which those Shares came. For the purposes of this sub-paragraph 6.3, "**Relevant Shares**" means Shares in uncertificated form and in respect of which a transfer or transfers to escrow has or have been effected pursuant to the procedures described in this Part III;

- 6.4 such Shareholder will ratify and confirm each and every act or thing which may be done or effected by Investec or any of its directors, officers or any person nominated by Investec or the Receiving Agent in the proper exercise of its or his or her respective powers and/or authorities hereunder:
- 6.5 it shall do all such acts and things as shall be necessary or expedient and execute any additional documents deemed by Investec to be desirable, in each case to complete the purchase of the Shares and/or to perfect any of the authorities expressed to be given hereunder;
- 6.6 if such Shareholder is an Overseas Shareholder: (a) it is not resident or located in any Restricted Territory or in any territory in which it is unlawful to make or accept the Tender Offer; (b) it has fully observed any applicable legal and regulatory requirements of the territory in which such Overseas Shareholder is resident or located; and (c) the invitation under the Tender Offer may be made to such Overseas Shareholder under the laws of the relevant jurisdiction;
- 6.7 the creation of a CREST payment in favour of such Shareholder's payment bank in accordance with the CREST payment arrangements as referred to in paragraph 4 of this Part III will, to the extent of the obligations so created, discharge fully any obligation of Investec to pay to such Shareholder the cash consideration to which he is entitled under the Tender Offer;
- 6.8 the input of the TTE Instruction constitutes such Shareholder's submission to the exclusive jurisdiction of the courts of England in relation to all matters arising out of or in connection with the Tender Offer;
- 6.9 if, for any reason, any Shares in respect of which a TTE Instruction has been made are, prior to the Closing Date, converted into certificated form, the tender through CREST in respect of such Shares shall cease to be valid and the Shareholder will need to comply with the procedures for tendering Shares in certificated form as set out in this Part III in respect of the Shares so converted, if he wishes to make a valid tender of such Shares pursuant to the Tender Offer; and
- 6.10 if the appointment of an agent provision under sub-paragraph 6.3 of this Part III shall be unenforceable or invalid or shall not operate so as to afford any director or officer of Investec or the Receiving Agent the benefit or authority expressed to be given therein, the Shareholder shall with all practicable speed do all such acts and things and execute all such documents that may be required to enable Investec or the Receiving Agent to secure the full benefits of sub-paragraph 6.3 of this Part III.

#### 7. Termination of the Tender Offer

- 7.1 Investec will not purchase (or enter into any commitment or contract to purchase) any Tendered Shares pursuant to the Tender Offer unless the Conditions have been satisfied in full (or, where applicable waived). If the Conditions are not satisfied (or, where applicable waived) prior to the close of business on the day which is 60 days after 10 August 2017, the Tender Offer, if not then completed, will lapse.
- 7.2 If the Company (acting through the Directors) shall, at any time prior to Investec effecting the purchase as principal of the Tendered Shares notify Investec in writing that in its reasonable opinion the completion of the purchase of Shares in the Tender Offer is no longer in the best interests of the Company and/or the Shareholders as a whole or that there would or may be unexpected adverse fiscal consequences (whether by reason of a change in legislation or practice or otherwise) for the Company or its Shareholders if the Tender Offer were to proceed, Investec shall by a public announcement withdraw the Tender Offer (and in such event the Tender Offer shall cease and determine absolutely without any liability on the part of the Company or Investec).

#### 8. Additional provisions

- 8.1 Each Shareholder may tender all or part of their holding of Shares by the Closing Date, subject to the scaling back of tenders in excess of that Shareholder's Basic Entitlement on the basis provided in paragraph 1 of this Part III. If: (i) Box 3 of the Tender Form is not completed; or (ii) in Investec's determination (in its absolute discretion) Box 3 has not been validly completed, provided that the Tender Form is otherwise in order and accompanied by all other relevant documents, the tender may be accepted as a valid tender in respect of the whole of the Basic Entitlement. However, if the share certificate(s) or other documents of title accompanying such Tender Form total less than the Basic Entitlement, then the Tender Form shall be treated as a tender for such lesser amount.
- 8.2 Shares acquired by Investec under the Tender Offer will be on-market purchases in accordance with the rules of London Stock Exchange, the UK Listing Authority and CA 2006.
- 8.3 Shares sold by Shareholders pursuant to the Tender Offer will be acquired with full title guarantee, fully paid and free from all liens, charges, encumbrances, equitable interests, rights of pre-emption or other third party rights of any nature and together with all rights attaching thereto on or after the Closing Date including the right to receive all dividends and other distributions declared, paid or made after that date.
- 8.4 Unless lapsed, extended or terminated in accordance with the provisions of this Part III, the Tender Offer will close at 1.00 p.m. on 1 August 2017 and it is expected that by close of business on 10 August 2017 the Company will make a public announcement of the Tender Price, the total number of Shares tendered and, if appropriate, the proportion of tendered Shares which will be purchased by Investec from Shareholders who have tendered Shares in excess of their Basic Entitlement.
- 8.5 Each Shareholder who tenders or procures the tender of Shares will thereby be deemed to have agreed that, in consideration of Investec agreeing to process their tender, such Shareholder will not revoke their tender or withdraw their Shares. Shareholders should note that, once tendered, Shares may not be sold, transferred, charged or otherwise disposed of other than in accordance with the Tender Offer.
- 8.6 Any omission to despatch this document or the Tender Form or any notice required to be despatched under the terms of the Tender Offer to, or any failure to receive the same by, any person entitled to participate in the Tender Offer shall not invalidate the Tender Offer in any way or create any implication that the Tender Offer has not been made to any such person.
- 8.7 No acknowledgement of receipt of any Tender Form(s), TTE Instruction, share certificate(s) and/or document(s) of title will be given. All communications, notices, certificates, documents of title and remittances to be delivered by or sent to or from Shareholders (or their designated agents) will be delivered by or sent to or from Shareholders (or their designated agents) at their own risk.
- 8.8 All powers of attorney and authorities on the terms conferred by or referred to in this Part III or the Tender Form are given by way of security for the performance of the obligations of the Shareholders concerned and are irrevocable in accordance with section 4 of the Powers of Attorney Act 1971.
- 8.9 All tenders by certificated holders must be made on the relevant prescribed Tender Form, duly completed in accordance with the instructions set out thereon which constitute part of the terms of the Tender Offer. A Tender Form will only be valid when the procedures contained in these terms and conditions and in the Tender Form are complied with. The Tender Offer and all tenders will be governed by and construed in accordance with English law. Delivery or posting of a Tender Form will constitute submission to the exclusive jurisdiction of the English courts.
- 8.10 If the Tender Offer does not become unconditional, lapses or is terminated, all documents lodged pursuant to the Tender Offer will be returned promptly by post, within 14 Business Days of the Tender Offer lapsing or terminating, to the person or agent whose name and address is set out in Box 1A or, if applicable, in Box 5A or 5B of the Tender Form or, if none is set out, to the tendering Shareholder or, in the case of joint holders, the first named at their registered address. In any of these circumstances the Tender Form will cease to have any effect. In the case of Shares held in uncertificated form, the Receiving Agent in its capacity as the escrow agent will, within 14 Business Days of the Tender Offer lapsing, give instructions to Euroclear

- to transfer all Shares held in escrow balances and, in relation to which it is the escrow agent for the purposes of the Tender Offer, by TFE Instruction to the original available balances from which those Shares came.
- 8.11 The instructions, terms, provisions and authorities contained in or deemed to be incorporated in the Tender Form shall constitute part of the terms of the Tender Offer in respect of Shares held in certificated form. The definitions set out in this document apply to the terms and conditions set out in this Part III.
- 8.12 Subject to paragraphs 1 and 2 of this Part III, the Tender Offer will close at 1.00 p.m. on 1 August 2017. No Tender Form, share certificate(s) and/or document(s) of title or indemnity or TTE Instruction received after that time will be accepted, except at the sole discretion of Investec.
- 8.13 Further copies of this document and the Tender Form may be obtained on request from the Receiving Agent by telephone to Capita Asset Services on 0371 664 0321. Calls are charged at the standard geographic rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. The helpline is open between 9.00 a.m. 5.30 p.m., Monday to Friday excluding public holidays in England and Wales. Please note that Capita Asset Services cannot provide any financial, legal or tax advice and calls may be recorded and monitored for security and training purposes.
- 8.14 Any change to the terms, or any extension or termination of the Tender Offer will be followed as promptly as practicable by a public announcement thereof no later than 1.00 p.m. on the Business Day following the date of such change, extension or termination. Such an announcement will be notified to a regulatory information service provider of the London Stock Exchange. References to the making of an announcement by the Company include the release of an announcement on behalf of the Company by Investec to the press and delivery, by telephone or facsimile or other electronic transmission of, such announcement to a regulatory information service of the London Stock Exchange.
- 8.15 The expenses of the Tender Offer, together with portfolio realisation costs, the commission payable to Investec and stamp duty will be borne by Tendering Shareholders and will be reflected in the Tender Price. Tendering Shareholders will not be obliged to pay separate brokerage fees, commissions or transfer taxes or stamp duty in the UK on the purchase by Investec of Shares pursuant to the Tender Offer.
- 8.16 Except as contained in this document, no person has been authorised to give any information or make any representations with respect to the Company or the Tender Offer and, if given or made, such other information or representations should not be relied on as having been authorised by Investec or the Company. Under no circumstances should the delivery of this document or the delivery of any consideration pursuant to the Tender Offer create any implication that there has been no change in the assets, properties, business or affairs of the Company since the date of this document.
- 8.17 Investec reserves the absolute right to inspect (either itself or through its agents) all Tender Forms and may consider void and reject any tender that does not, in Investec's sole judgment (acting reasonably), meet the requirements of the Tender Offer. Investec reserves the absolute right to waive any defect or irregularity in the tender of any Shares, including any Tender Form (in whole or in part), which is not entirely in order or which is not accompanied by (in the case of Shares held in certificated form) the related share certificate(s) and/or other document(s) of title or any indemnity acceptable to Investec in lieu thereof. In that event, for Shares held in certificated form, however, the consideration under the Tender Offer will only be despatched when the Tender Form is entirely in order and the share certificate(s) or other document(s) of title or indemnities satisfactory to Investec has/have been received. All questions as to the number of Shares tendered and the validity, form, eligibility (including the time of receipt) and acceptance for payment of any tender of Shares will be determined by Investec in its absolute and sole discretion, which determination shall be final and binding on all of the parties (except as otherwise required under applicable law). Neither Investec, the Company nor the Receiving Agent or any other person will be under any duty to give notification of any defects or irregularities in tenders or incur any liability for failure to give any such notification.
- 8.18 Shares purchased pursuant to the Tender Offer will, following the completion of the Tender Offer, be acquired from Investec by the Company on the London Stock Exchange pursuant to the Repurchase Agreement for cancellation.

8.19 The provisions of the Contracts (Rights of Third Parties) Act 1999 do not apply to this document.

#### 9. Restricted Shareholders and other Overseas Shareholders

- 9.1 The making of the Tender Offer in or to persons who are citizens or nationals of, or resident in, overseas jurisdictions or to custodians, nominees or trustees for citizens, nationals or residents of overseas jurisdictions may be prohibited or affected by the laws of the relevant overseas jurisdiction. Shareholders who are Overseas Shareholders should inform themselves about and observe any applicable legal requirements. It is the responsibility of any such Shareholder wishing to tender Shares to satisfy himself as to the full observance of the laws of the relevant iurisdiction in connection therewith, including the obtaining of any governmental, exchange control or other consents which may be required, the compliance with other necessary formalities and the payment of any transfer or other taxes or other requisite payments due in such jurisdiction. Any such Shareholder will be responsible for payment of any such transfer or other taxes or other requisite payments due to whomsoever payable and Investec and the Company and any person acting on their behalf shall be fully indemnified and held harmless by such Shareholder for any such transfer or other taxes or other requisite payments such person may be required to pay. No steps have been taken to qualify the Tender Offer or to authorise the extending of the Tender Offer or the distribution of the Tender Form in any territory outside the UK.
- 9.2 In particular, the Tender Offer is not being made, directly or indirectly, in or into, or by use of the mails, or by any means or instrumentality (including, without limitation, facsimile transmission, telex and telephone) of interstate or foreign commerce, or of any facility of a national securities exchange, of the Restricted Territories and the Tender Offer cannot be accepted by any such use, means, instrumentality or facility or from within the Restricted Territories. Accordingly, the Tender Form and any related documents are not being and must not be mailed or otherwise distributed or sent in or into the Restricted Territories, including to Shareholders with registered addresses in the Restricted Territories or to persons in the Restricted Territories. Receipt of this document and/or the Tender Form will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer and, in those circumstances, this document and/or the Tender Form will be deemed to have been sent for information only and should not be copied or redistributed. Persons receiving such documents or wishing to accept the Tender Offer should not distribute or send them in, into or from the Restricted Territories or use such mails or any such means, instrumentality or facility in connection with the Tender Offer and so doing will render invalid any related purported acceptance of the Tender Offer, All accepting Shareholders must provide addresses outside the Restricted Territories for the remittance of cash or the return of documents lodged pursuant to the Tender Offer. A Shareholder will be deemed not to have accepted the Tender Offer if: (i) such Shareholder is unable to make the representation and warranty set out in paragraphs 5 or 6 (as applicable) of this Part III of this document; or (ii) such Shareholder completes Box 1A or, if applicable, Box 5A or 5B of the Tender Form with an address in any of the Restricted Territories or has a registered address in any of the Restricted Territories and, in either case, such Shareholder does not insert in Box 1A or, if applicable, Box 5A or 5B of the Tender Form the name and address of a person or agent outside the Restricted Territories to whom he wishes the consideration to which he is entitled under the Tender Offer to be sent, subject to the provisions of this paragraph and applicable laws; or (iii) such Shareholder inserts in Box 1A or, if applicable, Box 5A or 5B of the Tender Form the name and address of a person or agent in any of the Restricted Territories to whom he wishes the consideration to which such Shareholder is entitled under the Tender Offer to be sent; or (iv) the Tender Form received from him is in an envelope postmarked in, or which otherwise appears to Investec or its agents to have been sent from, the Restricted Territories. Investec reserves the right, in its absolute discretion, to investigate, in relation to any acceptance, whether the representation and warranty referred to in paragraphs 5 or 6 (as applicable) of this Part III given by any Shareholder is correct and, if such investigation is undertaken and as a result Investee determines (for any reason) that such representation and warranty is not correct, such acceptance shall not be valid.
- 9.3 If, in connection with making the Tender Offer and notwithstanding the restrictions described above, any person (including, without limitation, custodians, nominees and trustees) whether

pursuant to a contractual or legal obligation or otherwise, forwards this document, the Tender Form or any related offering documents in, into or from the Restricted Territories or uses the mails of, or any means or instrumentality (including, without limitation, facsimile transmission, telex and telephone) of interstate or foreign commerce or any facility of a national securities exchange of, the Restricted Territories in connection with such forwarding, such persons should: (i) inform the recipient of such fact; (ii) explain to the recipient that such action may invalidate any purported acceptance of the Tender Offer by the recipient; and (iii) draw the attention of the recipient to this paragraph 9.

- 9.4 The provisions of this paragraph 9 and any other terms of the Tender Offer relating to Restricted Shareholders may be waived, varied or modified as regards specific Shareholders or on a general basis by Investec in its absolute discretion but only if Investec is satisfied that such waiver, variance or modification will not constitute or give rise to a breach of applicable securities or other legal or regulatory requirements.
- 9.5 The provisions of this paragraph 9 supersede any terms of the Tender Offer inconsistent herewith.
- 9.6 Overseas Shareholders (who are not Restricted Shareholders) should inform themselves about and observe any applicable legal or regulatory requirements. The comments set out in this document are intended as a general guide only and Shareholders who are in any doubt about their position should consult their professional adviser in the relevant territory.

#### 10. Modifications

The terms of the Tender Offer shall have effect subject to such non-material modifications as the Company and Investec may from time to time approve in writing. The times and dates referred to in this document may be amended by agreement in writing between the Company and Investec.

#### **PART IV**

#### UNITED KINGDOM TAXATION

The following summary of the UK tax treatment of Shareholders who sell Shares pursuant to the Tender Offer is intended as a general guide only and is based on United Kingdom tax law as well as the published practice of HMRC at the date of this document. It applies only to Shareholders who are resident or ordinarily resident in the UK (except where expressly stated) and who hold their Shares beneficially as an investment. It may not be applicable to certain Shareholders, including insurance companies, dealers in securities and Shareholders who are not beneficial owners of the relevant Shares, such as trustees.

Shareholders who are in any doubt as to their tax position or who may be subject to tax in a jurisdiction other than the UK should consult an appropriate professional adviser. These comments are not exhaustive and do not constitute legal or tax advice.

#### 1. Taxation of Chargeable Gains

As Investec will be making the Tender Offer as principal, a Shareholder who sells Shares to Investec pursuant to the Tender Offer should be treated, for the purposes of UK taxation of chargeable gains, as though he had sold them on market to a third party. Subject to the comments below, a charge to taxation on chargeable gains could therefore arise depending on that Shareholder's particular circumstances (including the availability of any exemptions, reliefs and allowable losses).

A Shareholder who is not resident for tax purposes in the UK who sells his Shares pursuant to the Tender Offer will not normally be liable for UK taxation on chargeable gains on any gain realised. Although a liability to tax may arise in respect of a gain if such Shares are held for the purposes of a trade, profession or vocation carried on in the UK through a branch or agency (or, in the case of a corporate shareholder, a permanent establishment). Individual Shareholders who are temporarily not resident in the UK for tax purposes may be liable to capital gains tax under tax anti-avoidance rules.

#### 2. Transactions in Securities

The UK tax code contains anti-avoidance provisions at Part 15 of the Corporation Tax Act 2010 ("CTA") and Chapter 1 of Part 13 of the Income Tax Act 2007 ("ITA") that permit HMRC to counteract tax advantages arising from certain transactions in securities. The provisions do not apply, in the case of a corporation tax advantage, where it can be shown that the transactions were entered into for genuine commercial reasons or in the ordinary course of making or managing investments and did not have as one of their main objects, the obtaining of a corporation tax advantage. In the case of an income tax advantage, the provisions do not apply where the transaction did not involve the receipt of consideration in connection with a distribution by or assets of a close company, and the transactions did not have as one of their main purposes the obtaining of any income tax advantage. Accordingly, Part 15 CTA and Chapter 1 of Part 13 ITA are not expected to apply generally in the context of the Tender Offer.

If HMRC sought to apply the anti-avoidance provisions in respect of the Tender Offer, then some individual UK resident Shareholders and trustees selling their Shares in the Tender Offer might be liable to taxation as if they had received income, rather than capital. This income treatment should not in any event affect the tax position of UK individuals who hold their Shares in an ISA, investors who are exempt from UK tax, entities which are liable to UK corporation tax, or investors who are not UK resident (and who do not hold their shares for the purposes of a UK permanent establishment, branch or agency).

No application has been made to HMRC for clearance under section 748 of the CTA or section 701 of the ITA that these anti-avoidance provisions should not apply to any sale of Shares pursuant to the Tender Offer. Shareholders are advised to take independent professional advice as to the potential application of Part 15 of the CTA and Part 13 of the ITA in light of their own particular motives and circumstances.

# 3. Stamp duty and stamp duty reserve tax

Shareholders will have no liability to stamp duty or stamp duty reserve tax in respect of the sale of their Shares pursuant to the Tender Offer. Stamp duty (or stamp duty reserve tax) will be payable by the Company at the rate of 0.5 per cent., (rounded up to the nearest multiple of £5 in the case of stamp duty) of the aggregate amount payable by the Company in respect of the Tendered Shares purchased for cancellation from Investec.

#### PART V

#### ADDITIONAL INFORMATION

#### 1. Repurchase Agreement

The Repurchase Agreement between the Company and Investec is dated 28 June 2017. Under this agreement, the parties agree that, subject to the Tender Offer becoming unconditional in all respects and not lapsing or terminating in accordance with its terms and an amount equal to the Aggregate Purchase Price being deposited into a bank account of the Receiving Agent on the Business Day immediately preceding the date on which Investec is to effect purchases of Shares pursuant to the Tender Offer, Investec shall, as principal, purchase, on-market, at the Tender Price, Shares successfully tendered up to a maximum of 15 per cent. of the Shares in issue (excluding treasury shares).

The Company has agreed that, immediately following the purchase by Investec of all Shares which it has agreed to purchase under the terms of the Tender Offer, the Company will purchase from Investec such Shares at the Tender Price for cancellation.

The Repurchase Agreement contains certain representations, warranties and undertakings from Investec in favour of the Company concerning its authority to enter into the agreement and to make the purchase of Shares pursuant to the Tender Offer. Investec may terminate the Tender Offer, if in Investec's reasonable opinion, one or more of the conditions set out in sub-paragraph 2.1 of Part III of this document have not been satisfied.

The agreement also contains representations and warranties from the Company in favour of Investec and including that the Company has as at the date of the Repurchase Agreement and will have as at the date when the Tendered Shares are sold by the Broker and re-purchased by the Company immediately after the Tender Offer becomes unconditional (whereby the conditions set out in paragraph 2 of Part III of this document are satisfied) and the Tendered Shares have been purchased pursuant to the Tender Offer by Investec, sufficient distributable profits such that the value of the Tendered Shares at the Tendered Price does not exceed the value of the distributable profits of the Company.

#### 2. The City Code on Takeovers and Mergers

Under Rule 9 of the City Code, any person or group of persons deemed to be acting in concert who acquires 30 per cent. or more of the voting shares of a company to which the City Code applies is normally required by the Panel to make a general offer to shareholders of that company to acquire their shares. Rule 9 of the City Code also provides that any person or group of persons deemed to be acting in concert who own between 30 per cent. and 50 per cent. of the voting shares of a company to which the City Code applies will be unable, without the Panel's consent, to acquire, either individually or together, any further voting rights in the company without being required to make a general offer to shareholders of that company to acquire their shares.

Rule 37.1 of the City Code allows the Panel to waive an obligation on a person or group of persons acting in concert to make a general offer resulting from a company purchasing its own shares. A person who comes to exceed the limits set out in Rule 9 in consequence of a company purchasing its own shares will not normally incur an obligation to make a mandatory offer unless that person is a director or has appointed a representative to the board of the company (or as otherwise set out in Note 1 to Rule 37.1). This exception will not apply, and an obligation to make a mandatory offer may therefore be imposed, if a person has acquired an interest in shares at a time when he had reason to believe that such a purchase of its own shares by the company would take place (or as otherwise set out in Note 2 to Rule 37.1).

The Panel must be consulted in advance in any case where Rule 9 might be relevant. Any Shareholder who believes that Rule 9 may be relevant to it is advised to seek advice immediately and, if appropriate, to consult the Panel.

#### 3 Consent

Investec has given and has not withdrawn its written consent to the inclusion in this document of the references to its name in the form and context in which they are included.

# 4. Documents available for inspection

Copies of the following documents will be available for inspection during normal business hours on any weekday (Saturdays, Sundays and public holidays excepted) from the date of this document until the completion, termination or lapse of the Tender Offer at Invesco Perpetual's office on the sixth floor, 125 London Wall, London EC2Y 5AS:

- the Articles of Association of the Company;
- the consent letter from Investec referred to in paragraph 3 above;
- the Repurchase Agreement; and
- this document.

28 June 2017

#### **DEFINITIONS**

The following definitions apply throughout this document and the accompanying Tender Form unless the context otherwise requires:

"Aggregate Purchase Price" an amount equal to the aggregate amount to be paid by Investec

for the successfully Tendered Shares to be purchased by Investec pursuant to and in accordance with the terms of the Tender Offer at a price per Tendered Share equal to the Tender Price (calculated in accordance with paragraph 1.2 of Part III of this

document) in pounds Sterling;

"Annual General Meeting"

or "AGM"

the annual general meeting of the Company to be held on

10 August 2017 at 12.00 p.m.;

"Articles of Association" the articles of association of the Company, as amended from time;

"Basic Entitlement" the entitlement of each Shareholder to tender up to 15 per cent. of the Shares registered in that Shareholder's name on the Record

Date rounded down to the nearest whole number:

"Board" or "the Directors" the board of directors of the Company (and each a "Director");

"Business Day" a day on which the London Stock Exchange and banks are open

for general business in London;

"CA 2006" the Companies Act 2006, as amended;

"Calculation Date" the date as at which the unaudited net asset value is ascertained

for the purposes of determining the Tender Price which is expected to be close of business on 8 August 2017 but which may be such later date as the Directors may, in their discretion,

determine;

"Capita Asset Services" a trading name of Capita Registrars Limited, the Company's

registrars and Receiving Agent to the Offer;

"certificated" or "in certificated

form"

a share or other security which is not in uncertificated form (that is,

not in CREST);

"City Code" the UK City Code on Takeovers and Mergers;

"Closing Date"

1.00 p.m. (UK time) on 1 August 2017, the date on which the

Tender Offer closes, unless the Closing Date is extended in

accordance with the terms set out in this document;

"Company" means Invesco Asia Trust plc, a company incorporated under the

laws of England and Wales and having its registered office at Perpetual Park, Perpetual Park Drive, Henley-on-Thames,

Oxfordshire RG9 1HH and company number 03011768;

"Conditions" the conditions set out in paragraph 2.1 of Part III of this

document;

"CREST" the relevant system (as defined in the CREST Regulations) in

respect of which Euroclear is the Operator (as defined in the

CREST Regulations);

"CREST Member" a person who has been admitted by Euroclear as a system-member

(as defined in the CREST Regulations);

"CREST Participant" a person who is, in relation to CREST, a system-participant (as

defined in the CREST Regulations);

"CREST Regulations" The Uncertificated Securities Regulations 2001 (SI 2001/3755);

"CREST Sponsor" a CREST Participant admitted to CREST as a CREST sponsor,

being a sponsoring system-participant (as defined in the CREST

Regulations);

"CREST Sponsored Member"

a CREST member admitted to CREST as a Sponsored Member;

"Escrow Agent" Capita Asset Services (in its capacity as a CREST Participant

under Participant ID: RA10);

"Euroclear" Euroclear UK & Ireland Limited;

"General Meeting" the general meeting of Shareholders of the Company convened at

> 12.15 p.m. or as soon thereafter as the Annual General Meeting of the Company convened for the same day has been concluded or adjourned on 10 August 2017 at the registered office of the

Company;

"HMRC" HM Revenue & Customs;

"Invesco Perpetual" a business name of the Manager;

"Investec" means Investec Bank plc, a company incorporated under the laws

> of England and Wales and having its registered office at 2 Gresham Street, London EC2V 7QP and with company number

00489604;

"London Stock Exchange" London Stock Exchange plc;

"Manager" Invesco Fund Managers Limited;

"Member Account ID" the identification code or number attached to any member

account in CREST;

"Net Asset Value" or "NAV" the net asset value of the Company calculated by the Company;

"NAV per Share" the Net Asset Value divided by the number of Shares in issue;

"Overseas Shareholder" a Shareholder who is resident in, or a citizen of, a jurisdiction

outside the UK:

"Participant ID" the identification code or membership number used in CREST to

identify a particular CREST member or other CREST participant;

"Proxy Form" the form of proxy accompanying Shareholders' copies of this

document for use by Shareholders in connection with the General

Meeting;

"Qualifying Shareholders" Shareholders whose names are entered on the Register on the

Record Date other than Restricted Shareholders;

"Receiving Agent" Capita Asset Services, in its capacity as receiving agent for the

purposes of the Tender Offer;

"Record Date" close of business (UK time) on 3 May 2017;

"Register" the register of members of the Company;

the agreement dated 28 June 2017 entered into between the "Repurchase Agreement"

Company and Investec for the repurchase by the Company as a market purchase (as defined in CA 2006), on the London Stock Exchange, of the Tendered Shares purchased by Investec pursuant to the Tender Offer as more fully described in paragraph 1 of Part V

of this document;

"Resolution" the special resolution set out in the notice of the General Meeting;

"Restricted Shareholders" Shareholders who are resident in, or citizens of, one the Restricted

Territories;

"Restricted Territory" or

United States, Canada, Australia, Japan, South Africa and the "Restricted Territories"

Republic of Ireland;

"Shareholders" holders of Shares (and each a "Shareholder");

"Shares" ordinary shares of 10p each in the capital of the Company (and

each a "Share"), excluding any Shares held in treasury;

"Sterling" or "£" pounds sterling, being the lawful currency of the UK;

"Tender Costs" the estimated costs and expenses of the Tender Offer (including

portfolio realisation costs);

"Tender Costs per Share" the Tender Costs divided by the number of Tendered Shares;

"Tender Form" the tender form accompanying Shareholders' copies of this

document for use by Shareholders who hold their Shares in

certificated form in connection with the Tender Offer;

"Tender Offer" the proposed invitation by Investec to Qualifying Shareholders to

tender Shares on the terms and subject to the conditions set out in

this document and where applicable the Tender Form;

"Tender Price" the price per Share at which Shares will be purchased pursuant

to the Tender Offer calculated as provided in paragraph 1.2 of

Part III of this document;

"Tendered Share" a Share which has been successfully tendered for purchase by

Investec pursuant to the Tender Offer;

"TFE Instruction" a transfer from escrow instruction (as defined in the CREST

manual issued by Euroclear);

"TTE Instruction" a transfer to escrow instruction (as defined in the CREST manual

issued by Euroclear);

"uncertificated" or recorded on the Register as being held in uncertificated form in

"in uncertificated form" CREST and title to which, by virtue of the CREST Regulations, may

be transferred by means of CREST;

"UK Listing Authority" the Financial Conduct Authority, as the competent authority for

listing in the United Kingdom under Part VI of the Financial

Services and Markets Act 2000; and

"United Kingdom" or "UK" the United Kingdom of Great Britain and Northern Ireland.

# **INVESCO ASIA TRUST PLC**

(a public limited company incorporated under the laws of England and Wales with registered number 03011768)

#### NOTICE OF GENERAL MEETING

Notice is hereby given that a general meeting of Invesco Asia Trust plc (the "**Company**") will be held at 43-45 Portman Square, London W1H 6LY on 10 August 2017 at 12.15 p.m. (or as soon thereafter as the Annual General Meeting of the Company convened for the same day has been concluded or adjourned) for the purpose of considering and, if thought fit, passing the following resolution which will be proposed as a special resolution:

THAT the Company be authorised, in accordance with section 701 of the Companies Act 2006 (the "Act"), to make market purchases (within the meaning of section 693 of the Act) of ordinary shares of 10p each in the capital of the Company ("Shares" and each a "Share") pursuant to the Tender Offer on such terms as set out in the circular to Shareholders dated 28 June 2017 (the "Circular"), provided that:

- (a) the maximum aggregate number of Shares authorised to be purchased is 12,514,307;
- (b) the price which may be paid for the Shares is the Tender Price (as defined in the Circular);
- (c) the authority conferred by this resolution shall be in addition to and not in substitution for any existing authority and shall lapse at the conclusion of the next annual general meeting of the Company unless such authority is renewed prior to such time; and
- (d) the Company may make a contract to purchase Shares under the authority conferred by this resolution before the expiry of the authority which will or may be executed wholly or partly after its expiry and may make a purchase of Shares in pursuance of any such contract.

By order of the Board

Registered office:

Perpetual Park Perpetual Park Drive Henley-on-Thames Oxfordshire RG9 1HH

28 June 2017

#### Notes:

- 1. Each director has an appointment letter with the Company, a copy of which will be available for inspection at the meeting.
- 2. The Company, pursuant to Regulation 41 of the Uncertified Securities Regulations 2001, specifies that only those Shareholders registered in the register of members of the Company as at close of business on 8 August 2017 or, in the event that the meeting is adjourned, close of business on the date which is two days before the date of the adjourned meeting, shall be entitled to attend or vote at the meeting in respect of the number of shares registered in their name at the relevant time. Changes to entries in the register of members after close of business on 8 August 2017 or, in the event that the meeting is adjourned, in the register of members after close of business on the date which is two days before any adjourned meeting, shall be disregarded in determining the rights of any person to attend or vote at the meeting.
- 3. A member entitled to attend and vote at the meeting is entitled to appoint a proxy or proxies to attend, speak and vote on his or her behalf. A proxy need not also be a member but must attend the meeting to represent the member. Details of how to appoint the chairman of the meeting or another person as a proxy using the personalised form of proxy ("Proxy Form") are set out in the notes on the proxy card. If a member wishes a proxy to speak on the member's behalf at the meeting the member will need to appoint their own choice of proxy (not the chairman) and give their instructions directly to them.
- 4. A member may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. A member may not appoint more than one proxy to exercise rights attached to any one share. To appoint more than one proxy, you may photocopy the Proxy Form, clearly stating on each copy the shares to which the proxy relates or, alternatively, to request additional copies of the Proxy Form, contact the Company's registrars, Capita Asset Services, on 0871 664 0300 or, if calling from outside the UK, on +44 371 664 0300. Calls to Capita Asset Services' 0871 664 0300 number are charged at 12 pence per minute from a BT landline. Other network providers' costs may vary. Lines are open

9.00 a.m. to 5.30 p.m. (London time) Monday to Friday excluding public holidays in England and Wales. Calls to Capita Asset Services' +44 371 664 0300 number from outside the UK are charged at applicable international rates. Different charges may apply to calls made from mobile telephones and calls may be recorded and monitored randomly for security and training purposes. For legal reasons, Capita Asset Services will be unable to give advice on the merits of the proposals or provide financial, legal, tax or investment advice. A member should identify, in the designated box on the Proxy Form, the number of shares in relation to which the proxy is authorised to act as the member's proxy. A member should also indicate by marking an X in the box provided if the proxy instruction is one of multiple instructions being given.

- 5. A personalised Proxy Form is enclosed with this document. To be valid, it should be lodged with the Company's registrar, together with the power of attorney or other authority, if any, under which it is signed or a notarially certified or office copy thereof, so as to be received no later than 12.15 p.m. on 8 August 2017 or 48 hours before the time appointed for any adjourned meeting or, in the case of a poll taken subsequent to the date of the meeting or adjourned meeting, so as to be received no later than 24 hours before the time appointed for taking the poll, at the offices of the Company's registrars, Capita Asset Services, PXS 1, 34 Beckenham Road, Beckenham, Kent BR3 4ZF. A member can also appoint a proxy via the registrar's website www.signalshares.com.
- 6. CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so for the meeting to be held on the above date and any adjournments) thereof by using the procedures described in the CREST Manual. CREST Personal Members or other CREST Sponsored Members, and those CREST Members who have appointed a voting service provider(s), should refer to their CREST Sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf. In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the Company's agent (ID: RA10) by the latest time(s) for receipt of proxy appointments specified in Note 5 above. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the Company's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means. CREST Members and, where applicable, their CREST Sponsors or voting service providers should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST Member concerned to take (or, if the CREST Member is a CREST Personal Member or Sponsored Member or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST Members and, where applicable, their CREST Sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.
- 7. As at 27 June 2017 (being the latest practicable date prior to the publication of this notice), the Company's issued voting share capital was 83,428,716 ordinary shares, carrying one vote each.
- 8. In accordance with section 325 of the Companies Act 2006, the right to appoint proxies (as detailed in paragraphs 3 to 5 above) does not apply to persons nominated to receive information rights under section 146 of the Companies Act 2006. The rights described in these paragraphs can only be exercised by members of the Company.
- 9. Any person to whom this notice is sent who is a person nominated under section 146 of the Companies Act 2006 to enjoy information rights (a "Nominated Person") may, in accordance with section 149(2) of the Companies Act 2006 and under an agreement between him/her and the member by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the meeting. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the shareholder as to the exercise of voting rights.
- 10. If a corporate shareholder has appointed a corporate representative, the corporate representative will have the same powers as the corporation could exercise if it were an individual member of the Company. If more than one corporate representative has been appointed, on a vote on a show of hands on a resolution, each representative will have the same voting rights as the corporation would be entitled to. If more than one authorised person seeks to exercise a power in respect of the same shares, if they purport to exercise the power in the same way, the power is treated as exercised; if they do not purport to exercise the power in the same way, the power is treated as not exercised.
- 11. Appointment of a proxy will not preclude a member from subsequently attending and voting at the meeting should the member subsequently decide to do so. A member can only appoint a proxy using the procedures set out in these notes and the notes to the Proxy Form. The termination of the authority of a person to act as proxy must be notified to the Company in writing. Amended instructions must be received by Capita Asset Services by the deadline for receipt of proxies.
- 12. At the meeting, shareholders have the right to ask questions relating to the business of the meeting and the Company is obliged to answer such questions, unless: to do so would interfere unduly with the preparation of the meeting or would involve the disclosure of confidential information; if the information has been given on the Investment Manager's website, www.invescoperpetual.co.uk/invescoasia, in the form of an answer to a question; or if it is undesirable in the interests of the Company or the good order of the meeting that the question be answered.
- 13. Further information, including the information required by section 311A of the Companies Act 2006, regarding the meeting is available on the Investment Manager's website, www.invescoperpetual.co.uk/invescoasia.